Mackenzie one-step dollar cost averaging

Questions and answers



For advisor use only.



1. What is the difference between the "Mackenzie DCA service" and "One-Step DCA"?

| | Mackenzie DCA service | One-Step DCA |
|----------------------------|---|---|
| Administration | Paper based. Requires submission of enrollment form | One-ticket solution; No enrollment form required; set-up is automatic based on initial fund number- based transaction |
| Investment options | Can be setup on any Mackenzie fund and purchase option | Limited to the set of target funds in Series A and F. See the <u>Eligible Fund List</u> for details. |
| Investment frequency | Can be done over a 3, 6, 9- or 12-month duration with a weekly, bi-weekly and monthly frequency | Weekly on an annual basis. 1/52 of initial investment amount is automatically switched each week for 52 weeks. |
| Initial minimum investment | Initial minimum of \$500 | Initial minimum of \$1,000 for each new set-up transaction |
| Trailing Commission | Assets earn standard MMF trail commission rate while invested in MMF | Assets earn trail commission rate associated with target fund + purchase option from day one |
| Reason to invest | Flexibility | Automation |

2. What are the available One-Step DCA target funds?

Eligible funds are in Series are A in Front-End, Back-End and Low-Load 3 purchase options, and Series F. Please see <u>Eligible Fund List</u> for available fund codes.

For Series A, once an investor reaches eligibility for Mackenzie's Private Wealth Solutions (\$100,000 of household assets with Mackenzie), the system automatically updates the target fund code to the Series PW version of the fund, so the DCA will continue to run into the Private Wealth Series.

3. Can an investor initiate a One-Step DCA program into multiple target funds?

Yes. The investor must make multiple individual DCA fund investments, each with a different fund code that corresponds to the desired target fund and purchase option.

4. How are the Sales and Trailing Commissions of assets invested in the allocator fund determined?

The Sales and Trailing Commissions payable to Advisors are determined based on the Sales and Trailing Commissions payable on the target fund and purchase option combination selected. For example, an investment in Mackenzie Canadian Money Market Fund (Series DA) with target fund set as Mackenzie Ivy Foreign Equity Fund DSC would generate a Sales Commission of 5.00% and Trailing Commission of 0.50%.

For Series DF, there would be no Sales or Trailing Commissions.



5. What is the allocator fund?

- Mackenzie Canadian Money Market Fund Series DA is used as the allocator fund for Series A target funds.
- Mackenzie Canadian Money Market Fund Series DF is used as the allocator fund for Series F target funds.

6. How is interest / income paid on balances invested in the allocator funds?

Accrued income on Series DA and DF of the allocator fund will be paid into the allocator fund and then switched the following business day into the target fund. Payment frequencies are monthly for Series DA and DF for both allocator Funds.

7. What transaction confirmations will be issued under One-Step DCA?

A confirmation of both the initial investment in the allocator fund and the first switch into the target fund will be issued.

8. What are the options if an investor wishes to discontinue the program prior to the end of the 52-week period?

Prior to completion of the 52-week One-Step DCA investment program, an investor can:

- · Switch the entire remaining balance of the allocator fund into the target fund
- · Switch the entire remaining balance of the allocator fund into any other Mackenzie fund
- Switch the entire remaining balance of the allocator fund to a NEW "One-Step DCA" fund to run over the next 52-weeks
- · Fully redeem the entire remaining balance of the allocator fund

9. Are partial switches or redemptions out of the allocator fund permitted?

Partial switches out and redemptions of Series DA and DF are available, however they may shorten the duration of your initial 52-week One-Step DCA period

10. Is there a penalty for fully redeeming the entire remaining balance of the allocator fund?

No, there would not be any "penalty" other than any applicable "Inappropriate Short-term Trading Fees" (if redeemed within 30 days of initial purchase) or "Excessive Short-Term Trading Fees" as outlined in the Mackenzie prospectus. Any redemption fees payable upon redeeming the entire remaining balance of the allocator fund would depend on the purchase option under which the initial investment was made.

11. Can an investor select a different target fund prior to completion of the 52-week investment program?

Not within the same DCA program. To select a different target fund, the investor must first fully redeem the entire remaining balance of the allocator fund and start a new One-Step DCA by switching into the appropriate DCA fund number tied to the different target fund. A new 52-week DCA program would commence at that time.



12. Do short-term trading fees apply on the amounts automatically switched into the target funds?

No, there are no short-term trading fees associated with the normal course DCA switches into the target funds.

13. Can Pre-Authorized Contribution Plans (PAC) be setup on One-Step DCA funds?

No. Purchases into a DCA allocator fund can only be made through FundServ or via direct mail/fax to Mackenzie Investments.

Mailing address:

180 Queen St. W, Toronto, ON, M5V 3K1

Fax: 1-866-766-6623

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